

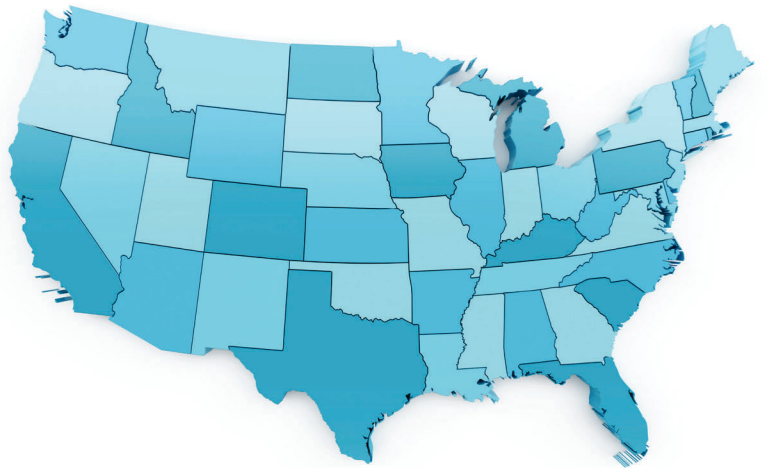
# PROVIDER NETWORK STRATEGY & DEVELOPMENT



ATTAC Consulting Group helps clients develop and execute a provider network strategy to build and position networks, meet regulatory requirements and enhance marketability.

## **Build and Grow Provider Networks**

Our network development team is one of the nation's largest contracting teams, with experience developing high-performance networks for health plans and risk entities including clinically-integrated networks, independent physician associations and accountable care organizations. We support greenfield builds and fill gaps in existing networks. Our team, located in key markets across the U.S., has expertise in county, regional, statewide and national network builds.



## **Unparalleled Experience**

Our contracting teams have years of experience in contract language and rate negotiation with hospitals, health systems, physicians, community-based and ancillary providers, and specialty community-support resources. We use innovative products to build initial, expansion and post-award provider networks.

## **Initiative Management, Collaboration and Transparency**

ATTAC's network team collaborates with your internal team on approach, material design and outreach assignment. Throughout the engagement, you'll get weekly reports on progress, issues and obstacles, allowing your leadership to track progress and react timely to meet build objectives and deadlines.

## PROVIDER CONTRACT DESIGN

## PROVIDER NETWORK FEASIBILITY ASSESSMENT

## COMPLIANT FULL NETWORK BUILD

## NETWORK ADEQUACY VALIDATION & REMEDIATION

### Provider Contract Design

We provide guidance and support to develop robust and flexible provider contracts.

- ✔ Incentives and bonuses at any stage of the VBC continuum (P4P, P4Q, upside risk, shared risk, full risk / global capitation)
- ✔ Delegate service-level agreements, reporting, incentives and penalties
- ✔ Data accuracy requirements
- ✔ HIPAA privacy and security requirements
- ✔ Oversight model design and implementation

### Provider Network Feasibility Assessment

We offer various levels of network assessments. Key provider and market dynamics are captured to help guide your expansion strategy.

### Compliant Full Network Build

Provider network adequacy is paramount for success with new or expansion market applications, network adequacy attestations, triennial network reviews, exceptions and provider directories.

- ✔ Effective provider target lead list generation
- ✔ Complete provider data and documents
- ✔ Provider recruitment & contracting for all provider types
- ✔ Network adequacy evaluation
- ✔ Competitive network builds

### Network Adequacy Validation & Remediation

ATTAC network specialists support network adequacy needs and delegation oversight. We guide clients on the most effective ways to measure and analyze network adequacy using CMS-approved geo-mapping software.

## WHY WORK WITH ATTAC CONSULTING GROUP?

Building and managing effective provider networks and operations is a foundation to manage cost, quality and value, along with enhancing member engagement and provider satisfaction.

ATTAC supports all provider-related activities for managed care organizations and health plans, health systems, accountable care organizations, clinically-integrated networks, independent physician associations and large provider groups. We're experts in network strategy and development, network operational effectiveness and compliance. Our flexible approach helps meet the needs of clients in commercial, Medicaid, Medicare, special needs, and workers' compensation programs across the United States.

**Learn how we can help you build and manage an effective provider network.**

