

CASE STUDY

Interim Leadership Keeps Risk Revenue On Track

Amid ongoing projects tied to millions in risk-adjusted revenue, a leading health plan faced an unexpected leadership gap in its risk adjustment operations.

With major initiatives such as HHS-RADV, MA chart retrieval, and EDGE Server submissions underway, ATTAC deployed an experienced senior consultant to stabilize performance, safeguard revenue integrity, and guide the analytics team through a seamless transition.

CLIENT PROFILE

Midwestern managed care organization with Medicare Advantage and ACA product lines across multiple states.

THE CHALLENGE

The sudden leadership gap threatened to derail time-sensitive initiatives, including HHS-RADV, MA final sweeps, ACA RADV, and multiple assessment programs. The client's analytics team—six analysts and five vendors—required skilled oversight and coordination to ensure deadlines, data integrity, and revenue were not compromised.

THE ATTAC APPROACH

- Assigned a senior ATTAC consultant with deep RA leadership experience
- Immediate remote management to sustain productivity, engagement
- Oversaw analytics and vendor performance across concurrent initiatives

OUTCOME

By linking operational execution directly to revenue performance, ATTAC's interim leadership preserved payment accuracy and compliance through a high-risk transition, keeping financial and reporting goals fully intact.



RESULTS

- ✓ No disruption to operations or revenue flow, **protecting multiple millions in risk-adjusted payments**
- ✓ **Completed critical deliverables:** MA MMR, Final EDPS Sweeps, ACA RADV, and EDGE Baselines I & II; without delay or revenue impact
- ✓ **Ensured seven months of uninterrupted financial and compliance performance**, with a smooth transition to new leadership

Get the expert leadership you need to keep risk operations and revenue on track.

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