

CASE STUDY

Medicare Advantage Plan Restores Lost Revenue with Full Data Trace Review

A regional Medicare Advantage plan recently transitioned submission vendors for its EDS and RAPS files. The change, combined with reliance on a large full-service vendor, resulted in incomplete data submissions and significant revenue loss due to lower-than-expected risk adjustment scores.

With less than 60 days to act, the plan engaged Validira, ATTAC's risk adjustment solution, to conduct a full end-to-end data trace and reconciliation to identify root causes, recover missing data, and strengthen ongoing oversight.

CLIENT PROFILE

- Midwestern Medicare Advantage Organization (MAO)
- 25,000 MA members

THE CHALLENGE

- Revenue loss from incomplete encounter data submissions
- Limited visibility into errors across EDI gateway and CMS submissions
- Imminent deadline for revenue recapture and reporting compliance

THE VALIDIRA APPROACH

- Performed full data trace and reconciliation across all systems—from EDI gateway through CMS submission
- Conducted detailed analysis of EDS MAO-004 response files to identify gaps and inconsistencies
- Provided prioritized target lists by root cause to guide rapid remediation
- Designed and deployed custom oversight and reporting dashboards within the client's environment

RESULTS

RECOVERED REVENUE AND IMPROVED ACCURACY

\$1.25M

Recaptured RA revenue

\$1.0M-\$1.3M

Projected annual revenue mitigation

STRENGTHENED OVERSIGHT

Custom reporting and governance model ensuring ongoing completeness and accuracy of data submissions

Ready to improve your risk adjustment data accuracy and protect future revenue?